PROGRAM SUMMARY

From 2016 TO JUNE 2021

Problem

Theory of Change

Program Interventions

Impact



- 30% of Philippine households derive some form of income from coconut farming.
- However, productivity is low, resulting in lower income for smallholder farmers, with 60% living below the poverty line.
- Improving smallholder farmers' access to knowledge / inputs / technology / markets will allow them to maximize returns to their land & labor.
- 135%+ yield improvements are possible with replanting and improved practices.
- Rejuvenation of existing trees.
- Access to fertilizers, pesticides, etc.
- Improved farming practices.
- Introduction of intercropping and other microenterprises.

- Total Farmers Reached: 6,482
- % Women Farmers: 40%
- % Ave. Coconut Income Increase: 82%
- % Ave. Intercrop Income Increase:703%
- % Total Income Increase: 152%
- Return on Investment : 116%



- Farmers are replanting unproductive/senile trees with uncertified tall varieties from existing tree stock, locking in low yields for decades.
- With access to quality seedlings, smallholder farmers can replant and increase their productivity by 1.5 – 2.5x.
- Replanting of high yield seedlings
- Establish a robust supply chain, consumer demand and market for high quality seedlings.
- Total Seedlings Distributed: 42,149
- Coconut Seedlings Distributed: 24,092
- % Ave. Coconut Yield Increase: 71%
- Mortality Rate: 14%



- Most farmers work with traders, and are unable to capture the full earning potential of their harvest
- Alternate market access models will allow farmers to capture the full earning potential of their harvest.
- Multiple pilots to test additional procurement channels, improve economic efficiency and quality.
- Tech enabled tools to facilitate information flow and provide extension services.
- Incremental price increase per kilo thru market access: 20%
- Coconut Sourced: 396,198 kgs



- Small plots of land can only support 1-2 laborers, while the birthrate is 4-5/family.
- The next generation will therefore require more/better income opportunities
- As farm incomes increases, we need to ensure access to quality education so that next generation can be more productive (on/off-farm)
- Improve access to schools through classroom building.
- Classrooms Built: 14
- Students Impacted: 1,700